

MONTGOMERY COLLEGE

Real Estate Licensure

Workforce Development and Continuing Education | Fall 2025

Real Estate Licensure

Basic Real Estate Principles and Practices for Salespersons

Prepare to become a licensed salesperson in Maryland with this 60 hour pre-licensing course. Topics covered are relevant to the industry and will be covered in great detail. All 60 hours of class must be attended, you will be required to pass class exams with a minimum score of 70%. Upon completion of course and passing class exams, you will be eligible to take the Maryland Real Estate Salesperson exam. **TEXTBOOKS REQUIRED ON THE**

FIRST DAY OF CLASS: *Modern Real Estate Practice 21st Edition* and *Maryland Real Estate Practice and Law 16th Edition*. TWA

Course: REB010 60 Hours
\$165 + \$260 fee = \$425; NMR add \$225

Rockville Campus

CRN#: 24134 15 Sessions T W
9/23-11/11 5:30-9:30 p.m.

Hybrid (Online & Face to Face)

CRN#: 24129 20 Sessions M W
9/8-11/19 6-9 p.m.
No class 11/10, 11/12

CRN#: 24132 20 Sessions M R
9/15-11/24 5:30 p.m.-8:30 p.m.

No class 11/20

CRN#: 24137 10 Sessions S U
10/18-11/23 9a.m.-3:30 p.m.

No class 11/15, 11/16

For more information, email
sbel@montgomerycollege.edu

Exam Prep: Real Estate Pre-licensing and PSI

Students needing to retake REB010 exams and/or wanting a refresher before testing with PSI, can review and further acquaint themselves with course material. Learn effective study strategies, test-taking methodologies, and best practices. Vocabulary and industry terminology reviewed, defined, and applied to key concepts in a quiz and review format. *Prerequisite: REB010. TWA*

Course: REB012 12 Hours

\$45 + \$75 fee = \$120; NMR \$120

Online: Structured Remote

CRN#: 24140 4 Sessions M T W R
12/8 – 12/11 6-9 p.m.

Do you need to retake your Maryland Real Estate Salesperson exam?

We have you covered!

Real Estate Principles Retake I

Course: REB013 3 Hours

\$5 + \$5 fee = \$10; NMR add \$30

Real Estate Principles Retake II

Course: REB014 3 Hours

TWA – Tuition waiver applies; Seniors pay fee only NMR – Non Maryland Resident Fee
M – Monday T – Tuesday W – Wednesday R – Thursday F – Friday S – Saturday U – Sunday

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